



THE LEADER IN COMMUNITY WIND POWER

Trading Symbol — JUHL

Juhlwind.com

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For further information:

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SEC filings at www.sec.gov

Call (888) 438-5845 or email
info@juhlwind.com to request info kit

The Leader in Community Wind Power

A Credible Leader in the Wind Power Development Space

- Completed over 21 sizable wind farm projects
- Developed over 194 MWs of wind power to date
- Provides operations oversight and maintenance on majority of wind farms developed
- Currently has over 25 new wind projects in development in the U.S. totaling over 405 MWs
- Based in Woodstock, Minnesota (near Sioux Falls, SD)
- Led by Dan Juhl – recognized leader in U.S. wind industry



An established leader in Wind Power development and management, focused on wind farm projects throughout the United States.

Recent Announcements

- Historic nine months results generates \$4.2 million in operating income
 - **Nine Months Net Income = \$2.4 million**
 - **Nine Months Net Income Per Share = \$0.10**
- Completion of the Adams 20 MW and Danielson 20 MW Wind Farms
 - **\$84 million in projects. Over \$4 million in development fee to Juhl**
- Acquisition of the 10 MW Woodstock Hills Wind Farm
- Completion and Start-up of Majority-owned 1.5 MW Winona County Wind System
- Completion, Start-up and Investment in \$22 Million Valley View Wind Farm
- Completion and Start-up of Community Wind Farm for Gundersen Health System
- Strategic working agreement with Zinc Air – Energy Storage Technology
- **Over \$5.6 million in cash & equivalents on hand**

We may be the only independent wind development company building wind farms this year

Unique Amongst Green Public Companies

Unique Financial Strength for a Green Growth Company

- Balance sheet strength from the outset
- Double-digit growth plan
- Proven and experienced management team
- Streamlined operations with only 22 employees
- *The only credible independent PUBLIC wind power development company in the U.S.*

Originator and Leader of Community Wind Power

- Unique ownership sharing formula with farmers and local communities
- A large and open sector in the broader wind energy arena
- Provides an ongoing competitive advantage in the space
- *The leading specialist in small wind farms for over 25 years*

Led by an Industry Icon – Dan Juhl



Dan Juhl has developed 1,500 MW of wind generation in his 30 years of experience in the field. He has been a principal consultant to Edison Capital, Johnson Controls, John Deere Capital, Nordex Turbines, Suzlon Turbine Manufacturing, Nebraska Power and Excel Energy. He has appeared before numerous state and federal governmental bodies advocating wind power and community-based energy development on behalf of landowners, farmers and ranchers. Mr. Juhl wrote the popular wind energy reference guide book Harvesting Wind Energy As A Cash Crop.

- Dan Juhl began by building his own 15 MW wind farm in the 1980's
- Dan pioneered "Community Wind" with the first community project in the U.S. in 1999
- Currently one of the most sought after consultants and developers by financiers and backers of wind farms in the U.S.

Experienced Management Team

- **Dan Juhl – Chairman and CEO**
- **General Wesley Clark, (Ret.) – Chairman of Juhl Wind Asset Funds (in formation) and member of Juhl Wind’s Board of Directors**

General Wesley Clark retired as a Four-Star General of the U.S. Army and the Supreme Allied Commander of NATO Forces in 2000. Credited for ending the long-standing war in Yugoslavia, General Clark was the recipient of the U.S. Presidential Medal of Freedom. He is currently an investor and leader of several renewable energy companies and an author/commentator regarding international affairs and worldwide security situations. Earlier in his career, General Clark graduated the first in his class at West Point and was a Rhodes Scholar.

- **John Mitola – President**

Mr. Mitola has over 20 years experience in energy and environmental industries. He was the CEO of Electric City Corp from 2000-2006 leading the company from its start-up phase for six years as a publicly traded company. While trading on the American Stock Exchange the firm was selected as one of the fastest growing small companies in the U.S. Prior to Electric City, Mr. Mitola was a Vice President and General Manager of Exelon Thermal Technologies and led the creation of Commonwealth Edison’s (now Exelon) first unregulated subsidiary. Mr. Mitola has also been a managing partner of Kingsdale Capital, a private equity and capital advisory firm and has been appointed twice by the Governor of Illinois as the Chairman of the Illinois State Toll Highway Commission. Mr. Mitola received his BS in Engineering from the University of Illinois at Urbana and Juris Doctor from DePaul University, College of Law.

What We Do . . .

We handle all aspects of wind project development, construction and operations

- Feasibility studies
- Full-scale development management
 - Planning, siting, engineering and financial analysis, project financing and construction
- Co-development management
- Construction management
- Long-term operations and maintenance
- Equity ownership



Tiered service offering results in multiple revenue streams

Our Operating Divisions/Subsidiaries

- **Juhl Renewable Assets, Inc.**
 - Wind farm ownership
- **Juhl Energy Development, Inc. (JEDI)**
 - Our core development division
- **Juhl Energy Services, Inc.**
 - Wind farm operations, management, maintenance and warranty services
- **Juhl Distributed Systems**
 - Next Generation Power Systems
 - Small wind systems sales and service



Tiered service offering results in multiple revenue streams

We Focus on “Community Wind” Power

Two Major Types of Wind Power Development:

1. Large utility-dominated wind farms (300 – 5,000 MW)
(NOT Juhl Wind – Requires significant transmission capacity)
2. Community-Based Energy Development (CBED) (5 - 80 MW)
(THIS is Juhl Wind)
 - A distributed generation model built only where transmission already exists
 - Secures economic benefits for local community and landowners – real farmers
 - Brings legal, financing, job retention and other advantages to the local area
 - The landowner and local community retain more by sharing ownership with developer and eliminating external interests

Juhl Wind pioneered the Community-Based system and the Distributed Wind Model

Advantages of Community Wind Power

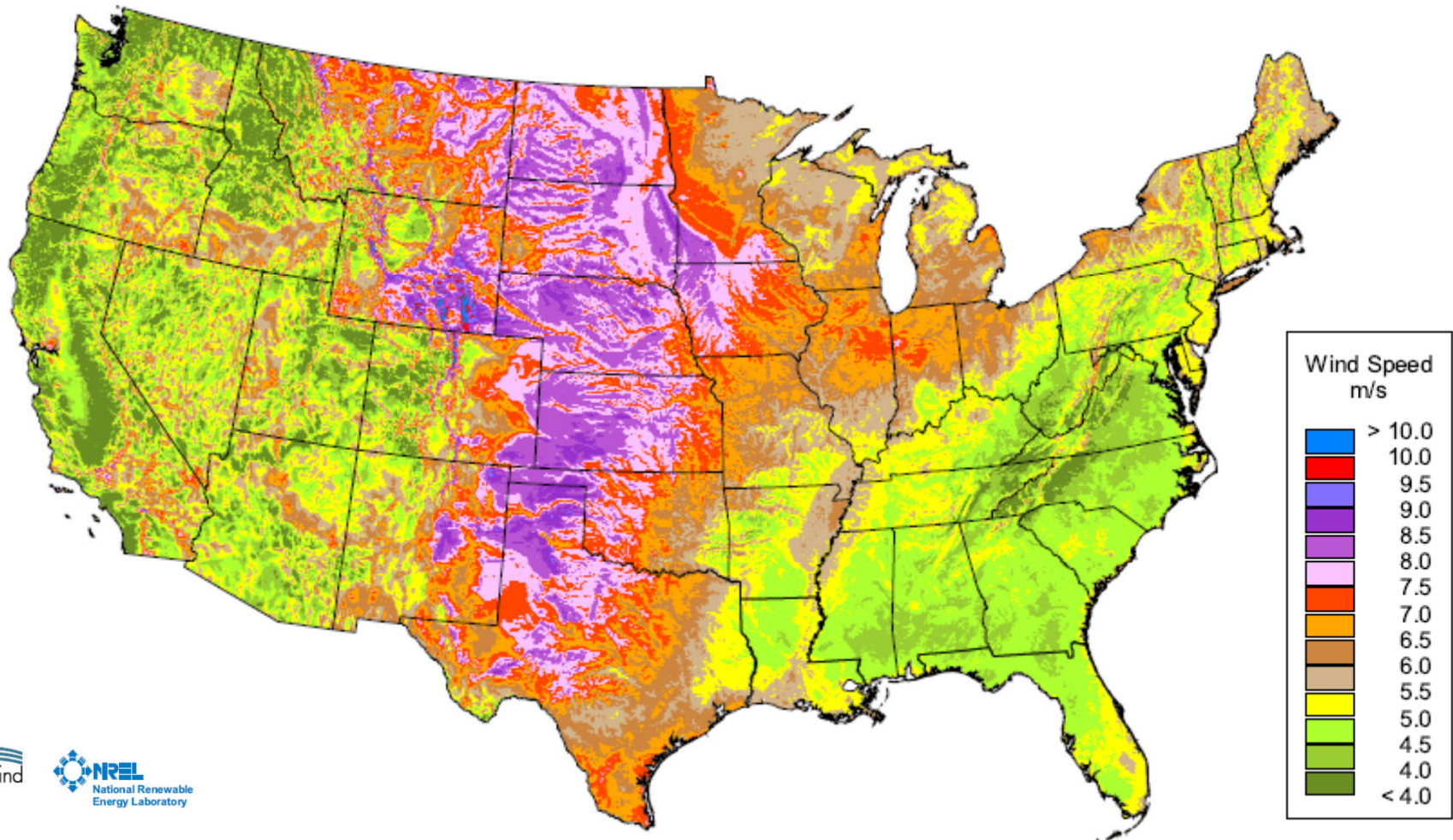
Advantages of local (smaller) Wind Farms

- Much easier to build a 10 -100 MW wind farm
- Fits a distributed generation model
- Local owners secure local support = permits and utility power purchase agreements (PPA's)
- Use of farmers and local contractors to help build and maintain
- No need for expensive and difficult transmission
- Much easier to secure project financing

Large space with little credible and proven competition

Our Target Markets

Average Annual Wind Speed at 80 meters



AWS Truewind

NREL
National Renewable
Energy Laboratory

Completed Projects



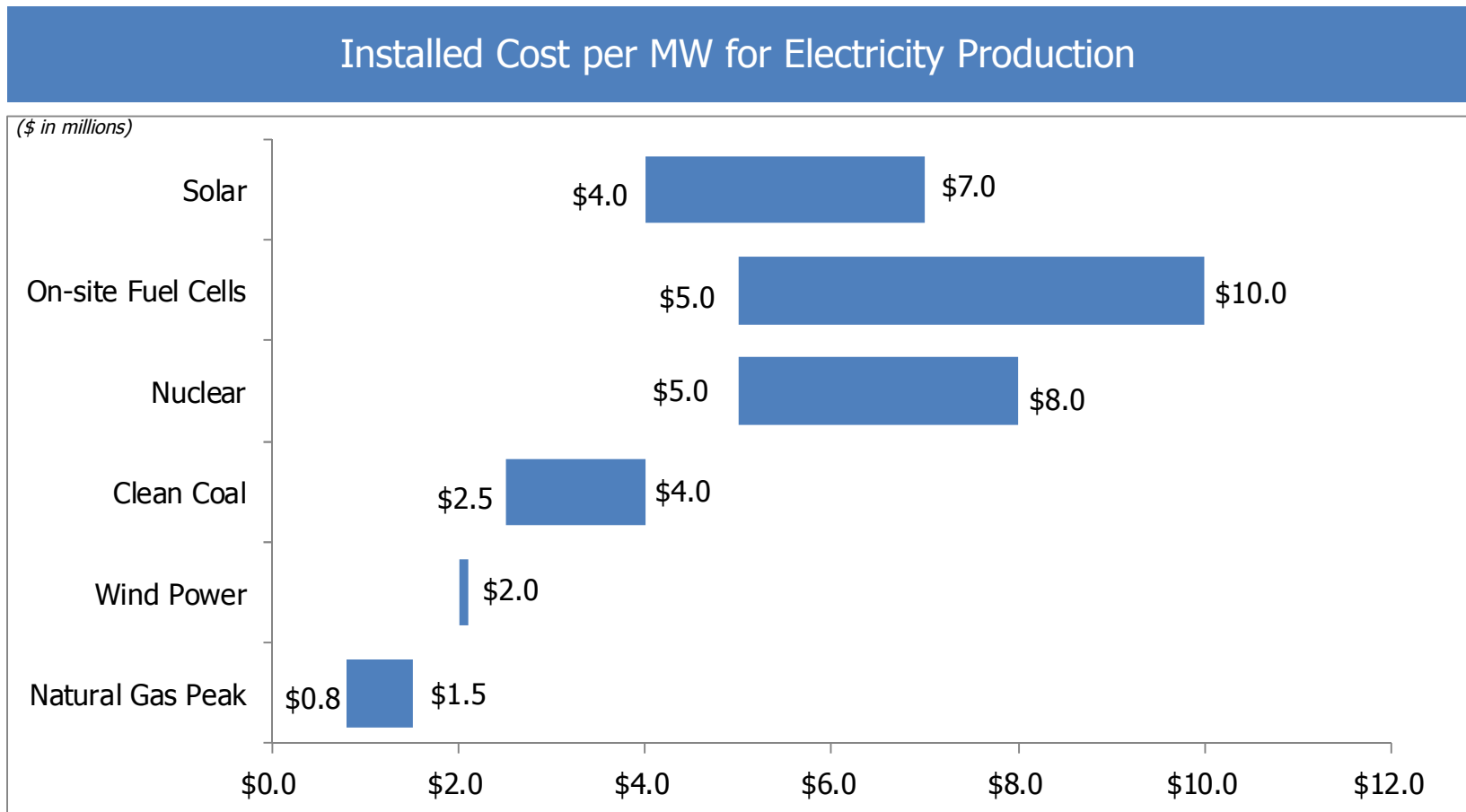
Projects (as of 1/24/12)	County/Location	MW	Completed
Woodstock Hills	Pipestone, MN	10.20	1999
DanMar I	Pipestone, MN	17.10	2004
DanMar II	Pipestone, MN	8.25	2004
Bingham Lake	Cottonwood, MN	15.00	2005
Eastridge	Murray, MN	10.00	2005
Olsen Wind Farm	Ihlen, MN	1.50	2000
Kas Brothers	Pipestone, MN	1.50	2000
Brewster	Brewster, MN	5.70	2004
Pipestone Schools	Pipestone, MN	0.75	2005
Spirit Lake Schools	Spirit Lake, Iowa	0.75	1992 & 2000
GM Farms	Dodge Center, MN	30.00	2004
MinWind I & II	Hills, MN	15.30	2002 & 2005
Mountain Lake Muni	Mountain Lake, MN	1.25	2007
Woodstock Muni	Woodstock, MN	.75	2010
Grant County Wind	Hoffman, MN	20.00	2010
Adams Wind	Meeker County, MN	20.00	2011
Valley View	Chandler, MN	10.00	2011
Danielson Wind	Meeker County, MN	20.00	2011
GL Wind	Winona County, MN	5.00	2011
Winona County Wind	Winona County, MN	1.50	2011
TOTAL		194.55	

Juhl Wind – Macro Trends Continue to Support Growth

- State RPS requirements remain unfulfilled, opportunity for Juhl portfolio
- Federal Government support through tax policy
- Push for New Nuclear will lead to continued balance with Wind and Solar growth
- Wind is becoming more and more competitive
- Utility scale battery storage is advancing rapidly

Wind Power – Why it Makes Sense Today

Community wind power offers one of the lowest installation and operating cost profiles relative to competing renewable energy sources



Renewable Energy Incentives

- U.S. Stimulus Bill
 - Over \$150 Billion committed to wind
- 30% Renewable Energy Grants – **available through 2012 for big wind and through 2015 for small scale renewables**
 - Over \$10.4 Billion awarded to developers of renewable energy projects
- DOE loan guarantees
- Extension of production tax credits through 2012 but further extension uncertain
- Extension of accelerated depreciation
 - 5-year depreciation for tax purposes
 - **50% Bonus in 2012**

*Now is the Time to Invest in Wind
Development and Directly Into Wind
Power Assets*

U.S. Department of Energy Forecast

- Wind Energy Could Produce 20% of U.S. Electricity By 2030
 - DOE report analyzed U.S. wind resources, technology requirements, and manufacturing, siting and transmission hurdles to increase the use of clean and sustainable wind power



United States Department of Energy

Office of Public Affairs

Washington, D.C. 20585

May 12, 2008

WASHINGTON, DC – The U.S. Department of Energy (DOE) today released a first-of-its kind report that examines the technical feasibility of harnessing wind power to provide up to 20 percent of the nation’s total electricity needs by 2030. Entitled “20 Percent Wind Energy by 2030”, the report identifies requirements to achieve this goal including reducing the cost of wind technologies, citing new transmission infrastructure, and enhancing domestic manufacturing capability. Most notably, the report identifies opportunities for 7.6 cumulative gigatons of CO2 to be avoided by 2030, saving 825 million metric tons in 2030 and every year thereafter if wind energy achieves 20 percent of the nation’s electricity mix. As part of President Bush’s Advanced Energy Initiative announced in 2006, clean, secure and sustainable wind energy has the potential to play an increasingly important role in the Bush Administration’s long-term energy strategy to make investments today to fundamentally change the way we power U.S. homes and businesses and to help reduce greenhouse gas emissions growth by 2025.

Milestones – 2011

- *In 2011, we wrapped up completion, construction and full startup of 5 Wind Farms totaling 56.5 MWs with a value of over \$115 Million*
- *Juhl Wind derived over \$6 Million in net cash to our balance sheet by the 3rd Quarter of 2011*
- *With increased strength to our balance sheet, we will be actively looking for project and company acquisitions*
 - *Designed to build our Juhl Energy Services and expand into other areas*
 - *To add another division of recurring, repeatable annual revenue streams*
- *We expect to continue our acquisition of existing wind farms to build our residual, repeatable annual revenue streams*
 - *Have already acquired and announced our acquisition of the Woodstock Hills and Winona County Wind properties*

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What does this all mean for Juhl Investors?

- Juhl may be the only publicly-traded proven, independent developer, owner and service provider of wind power in the U.S.
- Juhl is a company with cash and a team that has demonstrated it is well on its way to creating a diversified, yet focused wind power company.
- Juhl's focus is on recurring, repeatable and strong base of annual revenue contracts
 - Juhl Renewable Asset Investment – wind farm ownership
 - Juhl Energy Services – operations and service
- Juhl's development will always be a strong cash generator
 - Already demonstrated in 2011 with the first \$6 million



Juhl Wind Nine-Month 2011 Results and Year-End 2010

	Nine Months (9/30/11)	Year End 2010
REVENUE		
Wind farm development & management	\$ 7,142,554	\$ 493,570
Turbine sales & service	661,530	1,045,299
Related party revenue	120,000	325,764
Electrical power sales	168,968	-0-
Construction contract revenue	<u>2,844,104</u>	<u>4,403,510</u>
Total revenue	10,937,156	6,268,143
EXPENSES		
Operating expenses	3,510,337	4,120,271
Income (Loss) before taxes	4,199,835	(2,778,165)
Net Income (Loss)	2,416,291	(1,800,165)
Weighted average shares outstanding-diluted	21,620,448	21,132,144
Net Income (Loss) per share-diluted	<u>\$ 0.10</u>	<u>\$ (0.10)</u>
ASSETS		
Cash and unrestricted short-term investments	\$ 5,607,343	1,272,475
Total assets	23,138,168	18,092,861
LIABILITIES		
Current liabilities	11,558,435	13,545,298
L/T liabilities	4,616,505	-0-
TOTAL STOCKHOLDERS' EQUITY	<u>\$ 6,963,228</u>	<u>\$ 4,547,563</u>



Refer to complete company filings at www.juhlwind.com and www.sec.gov

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